

**Hammond High School Music Boosters**  
**9.12.19 Meeting**

**PRESENT AT MEETING:** Hillary Bierce, Paul Ijams, Stephen Dunlap, Laura Henson, Jen Ward, Malcolm Washington, Mendy Hunter, Laura Edwards, and Cindy Goode.

**OPENING:** Call to order at 7:05 p.m.

**INTRODUCTIONS**

**REVIEW MINUTES:** The minutes were read and approved. Laura Henson moved to approve the minutes; Jen Ward seconded.

**TREASURER'S REPORT:** The proposed budget for the 2019-20 school year was reviewed. Hillary Bierce moved to pass the budget; Laura Henson seconded.

July 1, 2019 was the start of the budget year. Expenses included: Music Booster officer's insurance, balance for the picnic, Kona Ice for the band kickoff, socks purchase, and a minor expense for materials for the car wash. Income included: membership dues; donations; and the car wash income. The profits from the car wash have already been transferred to the student accounts/reserve fund.

**BAND DIRECTOR'S REPORT:** The band is off to a good start and had 3 performances. There are 3 football games in a row—the last is Big Bear Band. There is a sign-up genius made for Big Bear Band and will be circulated soon. Thanks to everyone for all of the support for band so far this year. The Paypal account is available and there is approximately \$500 in the account. Jazz band auditions will be in 2 weeks; the music is available on Friday, 9/13. The goal is to have more performances for the jazz band in the spring.

**ORCHESTRA DIRECTOR'S REPORT:** Mrs. Reinhardt was not available; Mr. Dunlap shared her report. The feeder concert is November 14th. She thanks everyone for their support. The spring trip is to Boston and the request for chaperones will be sent soon.

**CHOIR DIRECTORS REPORT:** The start of the year has been great. Numbers are up in each choir. A cappella auditions are next week. Chamber choir has been invited to perform at the new museum for Black History on 9/21. Middle school choir G/T auditions are at HaHS the following week. Volunteers are needed for the G/T auditions.

**WAYS AND MEANS:** Cindy Goode shared the following about restaurant nights:

-Mod Pizza 9/24, all day. The fundraiser is actually through a website called GroupRaise. We need at least 20 people need to RSVP to the fundraiser on the website or the restaurant has the option to cancel. The link to the website will be posted on the website and shared by the directors.

-Chipotle, 10/16, 4:00 – 8:00 p.m. at the Fulton location. The restaurant would like us to spend at least \$300 or we don't get our money.

-Chick-fil-A, There will be 3 restaurant nights over the next year. The first one is 11/14/19; then 2/20/20 and 5/7/20 are the additional dates. The fundraisers last all day. Thursdays are the only days available. Ms. Bryant at Chick-fil-A noted that participation at her location has been on a downward trend the past year. Teacher lunches are also available on the same day that we have fundraisers. An order form is circulated among the staff, money and orders are given to Chick-fil-A 24 hours in advance, and the food is delivered (no extra charge) on the day of the fundraiser during the appropriate lunch shift. Mr. Dunlap will discuss this option

with Dr. DiPaula. The music boosters get 20% of whatever is ordered up to \$150 in sales; 25% if over \$300. It was suggested that we ask the Chick-fil-A cow to make an appearance.

-Panera—she is hoping to have a fundraiser her in January. They like for the people having a fundraiser to have their own table, bring balloons, etc. to bring attention to their support.

-There was some discussion about how to raise awareness and participation at restaurant nights including printed fliers and have the students perform at the restaurant. Other fundraiser suggestions were Grotto Pizza, Trattoria in Kings Contrivance Village Center, and Corner Stable.

Car Wash: The Savage Exxon was very accommodating. There were 70 students participating this year (42 last year) and \$2660.10 was raised vs. \$1820 from last year. Jen Ward is still working on the student allocations. Next year, students need to be reminded that they should not step into the road while they are sign waiving. Social media awareness was excellent. Calvin Ball came. The weather was great. There were several donations of food; the leftover snacks will be saved for Big Bear Band. The SignUp Genius worked out well. There may be a need for more washing supplies if there are a similar number of student volunteers in future years. Exxon did not charge the Music Boosters for the event.

Fall fundraiser: Paul Ijams will contact Renee Cooper about poinsettias. Meadows Farms are doing poinsettias fundraisers for groups; Cindy Goode will forward the information about this to Paul. Paul will also follow up with Tony about pie fundraisers. One option for pick-up was discussed: at the winter concerts the flowers would decorate the stage and then be picked up after the performance (winter concert dates are 12/5/19 and 12/10/19). There may be logistic concerns with this plan. For example, there may have to be two deliveries--one for each concert day. The pick-up other option is to do traditional orders and a regular pick-up. It was decided to do a regular order and pickup process. Meadows Farms would like orders in by 11/13/19 to reserve a delivery date. The other vendor for poinsettias was White House Nursery. Deliveries from White House are during the week only and there is a small charge for delivery; the website did not have much information. There needs to be a discussion about how to disperse the money raised—just to the Music Boosters, student accounts, a combination are all options. Chocolate ends 11/3/19 and the flower sales would have to begin after that. Dance sells wreaths so this is not a fundraiser option for the Music Boosters.

**ACTION ITEM:** Mr. Dunlap will discuss the Chick-fil-A teacher order with Dr. DiPaula and getting Music Booster announcements in the eSchool news.

**ACTION ITEM:** Paul Ijams will contact Renee Cooper to learn more about poinsettia sales.

**MEMBERSHIP REPORT:** There are approximately 60 music boosters members; Mr. Dunlap turned in several membership forms he has collected from students so the exact number will be updated soon. It was noted that the Boosters speak at Back to School Night and that the Music Boosters do not. It was also noted that the Boosters advertised that they support the music department and that there may be confusion that we are the same organization. Another suggestion for raising awareness for membership is to print fliers to distribute with the social media contact information for the Music Boosters.

**ACTION ITEM:** The directors need to approach administration about getting a few minutes at the 2020-21 Back to School night for Music Boosters to make announcements.

**NEW BUSINESS:** Big Bear Band: the SignUp Genius is available and the directors sent information to the middle schools to go home in the first week folders.

**BUDGET:** See the Treasurer's Report for information about the budget.

**OLD BUSINESS:** The Haunted House will be directed by Paul Ijams. The directors are in the planning phase. The fireproof wrapping is still available from last year. The SignUp Genius template is available. Mr. Dunlap suggested that all of the various SingUp Genius's should be consolidated into one account.

**ACTION ITEM:** Paul Ijams will research how to consolidate the SignUp Genius.

**CLOSE MEETING:** Laura Henson moved to adjourn the meeting. Mr. Dunlap seconded the motion. Meeting adjourned at 8:03 p.m.

The next meeting is October 3<sup>rd</sup>.

Respectfully submitted,

Hillary Bierce  
Secretary, Hammond Music Boosters